

## Message Text

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PAGE 01 STATE 215971  
ORIGIN EB-08

INFO OCT-01 ARA-14 ISO-00 CAB-05 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /041 R

DRAFTED BY EB/TRA :JRATWOOD BD  
APPROVED BY EB/TRA :JRATWOOD  
ARA/AND:APURNELL  
-----101490 250649Z /21

R 242201Z AUG 78  
FM SECSTATE WASHDC  
TO AMEMBASSY LIMA

UNCLAS STATE 215971

E.O. 11652: N/A

TAGS: EAIR, PE

SUBJECT: CIVAIR : AEROPERU'S OPERATIONS

1. THE FOLLOWING ARTICLE APPEARED IN THE AUGUST 21 ISSUE  
OF TRAVEL WEEKLY, A PUBLICATION OF THE US TRAVEL INDUSTRY :

-- "AEROPERU NOTES GAIN IN TRAFFIC FROM U.S. DURING THE  
FIRST QUARTER OF 1978, 33 PERCENT MORE U.S. CITIZENS FLEW  
AEROPERU TO PERU THAN DURING THE SAME PERIOD IN 1977,  
ACCORDING TO RECENTLY RE-RELEASED GOVERNMENT FIGURES.

-- "THIS INCREASE BROUGHT AEROPERU'S TOTAL MARKET SHARE OF  
U.S. CITIZENS TRAVELLING TO PERU TO 66 PERCENT, ACCORDING  
TO ALFREDO NEUHAUS, THE CARRIER'S MARKETING RESEARCH  
ANALYST.

-- "AEROPERU ALSO SHOWED A INCREASE IN TRAFFIC FROM THE  
U.S. TO ECUADOR IN THE FIGURES RELEASED BY THE IMMIGRATION  
AND NATURALIZATION SERVICE.

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-- 'DESPITE INCREASED COMPETITION TO ECUADOR FROM THE  
U.S.,' NEUHAUS SAID, 'AEROPERU'S TRAFFIC TO GUAYAQUIL FROM  
MIAMI INCREASED 17 PERCENT IN THE FIRST QUARTER OF 1978  
OVER LAST YEAR.'

-- "THE IMPROVED PICTURE FOR THE FIRST QUARTER ALSO WAS

INDICATED IN THE CARRIER'S SALES FIGURES FOR APRIL THIS  
YEAR WHICH SHOWED A 48 PERCENT INCREASE IN ATC SALES AND  
A 20 PERCENT INCREASE IN INTERLINE SALES OVER THE SAME  
MONTH IN 1977." CHRISTOPHER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIR TRAFFIC, PRESS COMMENTS, TOURISM  
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**Draft Date:** 24 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Drafter:** JRATWOOD BD  
**Enclosure:** n/a  
**Executive Order:** N/A  
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**TAGS:** EAIR, PE, US, AEROPERU  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
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20 Mar 2014  
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